

APPENDIX G – FY24/25 CONSOLIDATED BUDGET

| | Draft YE 23-24 £ | Budget 24-25 £ |
|-----------------------------------|---------------------|---------------------|
| Income | | |
| 01 Admissions | (£327,9059) | (£406,634) |
| 02 Wet Activities | (£1,079,730) | (£1,310,484) |
| 03 Dry Activities | (£330,672) | (£376,966) |
| 04 Subscriptions | (£982,113) | (£1,137,221) |
| 05 Facilities Hire | (£651,908) | (£731,475) |
| 06 Other income | (£269,025) | (£258,285) |
| 07 Donations | (£74,096) | (£77,903) |
| 08 Grant Income | (£305,008) | (£308,291) |
| 09 Café Sales | (£604,800) | (£380,365) |
| 10 Resale | (£231,953) | (£260,152) |
| 11 Sponsorship | £0 | (£45,000) |
| Total Income | (£4,849,191) | (£5,588,152) |
| 12 Cost Of Sales | £358,218 | £343,998 |
| % of Café & Retail | -42.8% | -36.6% |
| Staff Costs | | |
| 13 Staff Costs | £7,259,222 | £7,924,044 |
| 14 Consultant Costs | £173,543 | £86,102 |
| 15 Other Staff Costs | £85,017 | £80,995 |
| 16 Vacancy Management | | (£400,000) |
| Total Staff Coats | £7,517,782 | £7,691,142 |
| 16 Direct Operating Costs | £289,586 | £335,875 |
| 17 Utilities | £1,960,968 | £2,213,671 |
| 18 Cleaning | £173,101 | £159,787 |
| 19 Equipment | £367,986 | £279,934 |
| 20 Vehicles | £94,558 | £59,813 |
| 21 Repairs & Maint | £549,928 | £428,280 |
| 22 Rent & Rates | £81,915 | £83,597 |
| 23 Admin | £336,538 | £283,447 |
| 24 Grants Paid | £170,318 | £177,042 |
| 25 Marketing | £152,509 | £150,741 |
| 26 IT | £377,374 | £365,837 |
| 27 General | £36,805 | £24,430 |
| 28 HR | £81,683 | £108,771 |
| 29 Non Rec VAT | £143,696 | £120,075 |
| Overheads | £4,813,696 | £4,791,301 |
| Total Costs | £12,689,962 | £12,826,440 |
| Loss before Management Fee | (£7,840,771) | (£7,238,288) |

| | | |
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| 30 Mgt Fee | £6,074,290 | £7,232,250 |
| EBITDA | (£1,766,481) | (£6,038) |
| 31 Interest | (£23,670) | (£23,000) |
| 32 Depreciation | £360,477 | £325,130 |
| 33 Capital Grant | (£323,137) | (£315,452) |
| Interest, Dep'n & Capital Grant | £13,670 | (£13,322) |
| Trading Profit For year | (£1,780,151) | £7,284 |
| Insurance Claim Income | £160,749 | £0 |
| Trading Profit For year | (£1,619,402) | £7,284 |